

| (1)(a) STATEMENT SHOWING SHAREHOLDING PATTERN IN CLAUSE-35   |                               |  |   |
|--|-------------------------------|--|---|
|  |                               |  |   |
| NAME OF THE COMPANY:HINDUSTAN UNILEVER LIMITED   |                               |  |   |
| SCRIP CODE:  | HINDUNILVR                    | Name of the Scrip: HINDUSTAN UNILEVER LIMITED              |   |
| Class of Security:   |                               |  |   |
| QUARTER ENDED:   | 31/03/2015                    |  |   |
|  |                               |  |   |
| Partly paid-up shares  | No. of partly paid-up shares  | As a % of total no. of partly paid-up shares               | As a % of total no. of shares of the Company.   |
| Held by promoter/promoter group  | 0                             | 0  | 0   |
| Held by Public   | 0                             | 0  | 0   |
| <b>Total:</b>  | <b>0</b>                      | <b>0</b>   | <b>0</b>  |
| Outstanding convertible securities:  | No. of outstanding securities | As a % of total no. of outstanding convertible securities. | As a % of total no. of shares of the Company assuming full conversion of the convertible securities |
| Held by promoter/promoter group  | 0                             | 0  | 0   |
| Held by Public   | 0                             | 0  | 0   |
| <b>Total:</b>  | <b>0</b>                      | <b>0</b>   | <b>0</b>  |
| Warrants:  | No. of warrants               | As a % of total no. of warrants                            | As a % of total no. of shares of the Company, assuming full conversion of warrants                  |
| Held by promoter/promoter group  | 0                             | 0  | 0   |
| Held by Public   | 0                             | 0  | 0   |
| <b>Total:</b>  | <b>0</b>                      | <b>0</b>   | <b>0</b>  |
| <b>Total paid-up capital of the Company, assuming full conversion of warrants and convertible securities</b> | <b>2163464851</b>             | <b>0</b>   | <b>100.00</b>   |

| CATEGORY CODE | CATEGORY OF SHAREHOLDER   |                    |                        |  | TOTAL SHAREHOLDING AS A % OF TOTAL NO OF SHARES |                            | SHARES PLEDGE OR OTHERWISE ENCUMBERED |                      |
|---------------|---|--------------------|------------------------|--|---|----------------------------|---------------------------------------|----------------------|
|               |   | NO OF SHAREHOLDERS | TOTAL NUMBER OF SHARES | NO OF SHARES HELD IN DEMATERIALIZED FORM | AS a PERCENTAGE of (A+B)                        | As a PERCENTAGE of (A+B+C) | NUMBER OF SHARES                      | AS a PERCENTAGE      |
| (I)           | (II)  | (III)              | (IV)                   | (V)                                      | (VI)  | (VII)                      | (VIII)                                | (IX)=(VIII)/(IV)*100 |
| <b>(A)</b>    | <b>PROMOTER AND PROMOTER GROUP</b>  |                    |                        |  |   |                            |                                       |                      |
| (1)           | INDIAN  |                    |                        |  |   |                            |                                       |                      |
| (a)           | Individual /HUF   | 0                  | 0                      | 0  | 0.00  | 0.00                       | 0                                     | 0.00                 |
| (b)           | Central Government/State Government(s)  | 0                  | 0                      | 0  | 0.00  | 0.00                       | 0                                     | 0.00                 |
| (c)           | Bodies Corporate  | 0                  | 0                      | 0  | 0.00  | 0.00                       | 0                                     | 0.00                 |
| (d)           | Financial Institutions / Banks  | 0                  | 0                      | 0  | 0.00  | 0.00                       | 0                                     | 0.00                 |
| (e)           | Others  | 0                  | 0                      | 0  | 0.00  | 0.00                       | 0                                     | 0.00                 |
|               | <b>Sub-Total A(1) :</b>   | <b>0</b>           | <b>0</b>               | <b>0</b>                                 | <b>0.00</b>                                     | <b>0.00</b>                | <b>0</b>                              | <b>0.00</b>          |
| (2)           | FOREIGN   |                    |                        |  |   |                            |                                       |                      |
| (a)           | Individuals (NRIs/Foreign Individuals)  | 0                  | 0                      | 0  | 0.00  | 0.00                       | 0                                     | 0.00                 |
| (b)           | Bodies Corporate  | 7                  | 1454412858             | 1454412858                               | 67.23   | 67.23                      | 0                                     | 0.00                 |
| (c)           | Institutions  | 0                  | 0                      | 0  | 0.00  | 0.00                       | 0                                     | 0.00                 |
| (d)           | Qualified Foreign Investor  | 0                  | 0                      | 0  | 0.00  | 0.00                       | 0                                     | 0.00                 |
| (e)           | Others  | 0                  | 0                      | 0  | 0.00  | 0.00                       | 0                                     | 0.00                 |
|               | <b>Sub-Total A(2) :</b>   | <b>7</b>           | <b>1454412858</b>      | <b>1454412858</b>                        | <b>67.23</b>                                    | <b>67.23</b>               | <b>0</b>                              | <b>0.00</b>          |
|               | <b>Total A=A(1)+A(2)</b>  | <b>7</b>           | <b>1454412858</b>      | <b>1454412858</b>                        | <b>67.23</b>                                    | <b>67.23</b>               | <b>0</b>                              | <b>0.00</b>          |
| <b>(B)</b>    | <b>PUBLIC SHAREHOLDING</b>  |                    |                        |  |   |                            |                                       |                      |
| (1)           | INSTITUTIONS  |                    |                        |  |   |                            |                                       |                      |
| (a)           | Mutual Funds /UTI   | 169                | 6865356                | 6816072                                  | 0.32  | 0.32                       |                                       |                      |
| (b)           | Financial Institutions /Banks   | 140                | 2293561                | 2162571                                  | 0.11  | 0.11                       |                                       |                      |
| (c)           | Central Government / State Government(s)                                      | 1                  | 20                     | 0  | 0.00  | 0.00                       |                                       |                      |
| (d)           | Venture Capital Funds   | 0                  | 0                      | 0  | 0.00  | 0.00                       |                                       |                      |
| (e)           | Insurance Companies   | 18                 | 73484859               | 73475359                                 | 3.40  | 3.40                       |                                       |                      |
| (f)           | Foreign Institutional Investors   | 609                | 324791190              | 324753230                                | 15.01   | 15.01                      |                                       |                      |
| (g)           | Foreign Venture Capital Investors   | 0                  | 0                      | 0  | 0.00  | 0.00                       |                                       |                      |
| (h)           | Qualified Foreign Investor  | 0                  | 0                      | 0  | 0.00  | 0.00                       |                                       |                      |
| (i)           | Others  | 0                  | 0                      | 0  | 0.00  | 0.00                       |                                       |                      |
|               | <b>Sub-Total B(1) :</b>   | <b>937</b>         | <b>407434986</b>       | <b>407207232</b>                         | <b>18.83</b>                                    | <b>18.83</b>               |                                       |                      |
| (2)           | NON-INSTITUTIONS  |                    |                        |  |   |                            |                                       |                      |
| (a)           | Bodies Corporate  | 2455               | 24341949               | 23856485                                 | 1.13  | 1.13                       |                                       |                      |
| (b)           | Individuals   |                    |                        |  |   |                            |                                       |                      |
|               | (i) Individuals holding nominal share capital upto Rs.1 lakh                  | 305106             | 261296421              | 209374692                                | 12.08   | 12.08                      |                                       |                      |
|               | (ii) Individuals holding nominal share capital in excess of Rs.1 lakh         | 31                 | 5274604                | 4564254                                  | 0.24  | 0.24                       |                                       |                      |
| (c)           | Others  |                    |                        |  |   |                            |                                       |                      |
|               | TRUSTS  | 67                 | 1772826                | 1772826                                  | 0.08  | 0.08                       |                                       |                      |
|               | OVERSEAS CORPORATE BODIES   | 2                  | 3600                   | 3600                                     | 0.00  | 0.00                       |                                       |                      |
|               | NON RESIDENT INDIANS  | 4677               | 7688592                | 7265962                                  | 0.36  | 0.36                       |                                       |                      |
|               | FOREIGN NATIONALS   | 10                 | 17015                  | 13895                                    | 0.00  | 0.00                       |                                       |                      |
|               | FOREIGN BANKS   | 15                 | 23879                  | 23879                                    | 0.00  | 0.00                       |                                       |                      |
|               | DIRECTORS AND THEIR RELATIVES   | 6                  | 69609                  | 68168                                    | 0.00  | 0.00                       |                                       |                      |
|               | CLEARING MEMBERS  | 205                | 1128512                | 1128512                                  | 0.05  | 0.05                       |                                       |                      |
| <b>(d)</b>    | <b>Qualified Foreign Investor</b>   | <b>0</b>           | <b>0</b>               | <b>0</b>                                 | <b>0.00</b>                                     | <b>0.00</b>                |                                       |                      |
|               | <b>Sub-Total B(2) :</b>   | <b>312574</b>      | <b>301617007</b>       | <b>248072273</b>                         | <b>13.94</b>                                    | <b>13.94</b>               |                                       |                      |
|               | <b>Total B=B(1)+B(2) :</b>  | <b>313511</b>      | <b>709051993</b>       | <b>655279505</b>                         | <b>32.77</b>                                    | <b>32.77</b>               |                                       |                      |
|               | <b>Total (A+B) :</b>  | <b>313518</b>      | <b>2163464851</b>      | <b>2109692363</b>                        | <b>100.00</b>                                   | <b>100.00</b>              |                                       |                      |
| (C)           | Shares held by custodians, against which Depository Receipts have been issued |                    |                        |  |   |                            |                                       |                      |
| (1)           | Promoter and Promoter Group   |                    |                        |  |   |                            |                                       |                      |
| (2)           | Public  | 0                  | 0                      | 0  | 0.00  | 0.00                       |                                       |                      |
|               | <b>GRAND TOTAL (A+B+C) :</b>  | <b>313518</b>      | <b>2163464851</b>      | <b>2109692363</b>                        | <b>100.00</b>                                   | <b>100.00</b>              | <b>0</b>                              | <b>0.00</b>          |

| (I)(b) Statement showing holding of securities (including shares, warrants, convertible securities) of persons belonging to the category "Promoter and Promoter Group" |   |                        |                                   |                       |                  |   |                         |   |                                       |   |  |
|--|---|------------------------|-----------------------------------|-----------------------|------------------|---|-------------------------|---|---------------------------------------|---|--|
| Sr.No  | Name of the Shareholder                 | Details of Shares held |                                   | Encumbered shares (*) |                  |   | Details of Warrants     |   | Details of convertible securities     |   | Total Shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital |
|  |   | Number of shares held  | As a % of grand total (A)+(B)+(C) | Pledge Shares         | AS a percentage  | AS a % of grand total (A) + (B) + (C) of sub-clause I)(a) | Number of warrants held | As a % total number of warrants of the same class | Number of convertible securities held | As a % total number of convertible securities of the same class |  |
| (I)  | (II)                                    | (III)                  | (IV)                              | (V)                   | (VI)=(V)/(III)*4 | (VII)   | (VIII)                  | (IX)  | (X)                                   | (XI)  | (XII)  |
| 1  | UNILEVER PLC                            | 1114370148             | 51.51                             | 0                     | 0.00             | 0.00  | 0                       | 0.00  | 0                                     | 0.00  | 51.51  |
| 2  | BROOKE BOND GROUP LIMITED               | 106739460              | 4.93                              | 0                     | 0.00             | 0.00  | 0                       | 0.00  | 0                                     | 0.00  | 4.93   |
| 3  | UNILEVER OVERSEAS HOLDINGS AG           | 68784320               | 3.18                              | 0                     | 0.00             | 0.00  | 0                       | 0.00  | 0                                     | 0.00  | 3.18   |
| 4  | UNILEVER UK&CN HOLDINGS LIMITED         | 60086250               | 2.78                              | 0                     | 0.00             | 0.00  | 0                       | 0.00  | 0                                     | 0.00  | 2.78   |
| 5  | BROOKE BOND SOUTH INDIA ESTATES LIMITED | 52747200               | 2.44                              | 0                     | 0.00             | 0.00  | 0                       | 0.00  | 0                                     | 0.00  | 2.44   |
| 6  | BROOKE BOND ASSAM ESTATES LIMITED       | 32820480               | 1.52                              | 0                     | 0.00             | 0.00  | 0                       | 0.00  | 0                                     | 0.00  | 1.52   |
| 7  | UNILEVER OVERSEAS HOLDINGS B V          | 18865000               | 0.87                              | 0                     | 0.00             | 0.00  | 0                       | 0.00  | 0                                     | 0.00  | 0.87   |
| TOTAL :  |   | 1454412858             | 67.23                             | 0                     | 0.00             | 0.00  | 0                       | 0.00  | 0                                     | 0.00  | 67.23  |

| (I)(c)(i) Statement showing holding of securities (including shares, warrants, convertible securities) of persons belonging to the category "Public" and holding more than |                         |                       |   |                         |   |                                       |  |   |
|--|-------------------------|-----------------------|---|-------------------------|---|---------------------------------------|--|---|
| Sr.No.   | Name of the shareholder | Number of shares held | Shares as a percentage of total number of shares (i.e., Grand total (A)+(B)+(C) indicated in Statement at para I)(a) above) | Details of warrants     |   | Details of convertible securities     |  | Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital) |
|  |                         |                       |   | Number of warrants held | As a % total number of warrants of the same class | Number of convertible securities held | % w.r.t total number of convertible securities of the same class |   |
|  |                         |                       |   |                         |   |                                       |  |   |
|  |                         |                       |   |                         |   |                                       |  |   |
| TOTAL :  |                         | 0                     | 0.00  | 0                       | 0.00  | 0                                     | 0.00   | 0.00  |

| (I)(c)(ii) Statement showing holding of securities (including shares, warrants, convertible securities) of persons (together with PAC) belonging to the category "Public" and |   |                       |   |                         |   |                                       |  |   |
|---|---|-----------------------|---|-------------------------|---|---------------------------------------|--|---|
| Sr.No.  | Name(s) of the shareholder(s) and the Persons Acting in Concert (PAC) with them | Number of shares held | Shares as a percentage of total number of shares (i.e., Grand total (A)+(B)+(C) indicated in Statement at para I)(a) above) | Details of warrants     |   | Details of convertible securities     |  | Total shares (including underlying shares assuming full conversion of warrants and convertible securities) as a % of diluted share capital) |
|   |   |                       |   | Number of warrants held | As a % total number of warrants of the same class | Number of convertible securities held | % w.r.t total number of convertible securities of the same class |   |
|   |   |                       |   |                         |   |                                       |  |   |
|   |   |                       |   |                         |   |                                       |  |   |
| TOTAL :   |   | 0                     | 0   | 0                       | 0   | 0                                     | 0  | 0   |

(I)(d) Statement showing details of locked-in shares

| Sl No. | Name of the shareholder        | No. of locked-in shares | Locked-in shares as a percentage of total no. of shares i.e., Grand Total |
|--------|--------------------------------|-------------------------|---|
| 399    | Shareholders (As per annexure) | 289263                  | 0.01  |
|        |                                |                         |   |

(II)(a) Statement showing details of Depository Receipts (DRs)

| Sr.No.  | Type of outstanding DR (ADRs, GDRs, SDRs, etc.) | Number of outstanding DRs | Number of shares underlying outstanding DRs | Shares underlying outstanding DRs as a percentage of total number of shares (i.e., Grand Total (A)+(B)+(C) indicated in Statement at Para I)(a) above) |
|---------|---|---------------------------|---|--|
|         |   |                           |   |  |
|         |   |                           |   |  |
| TOTAL : |   |                           |   |  |

| (II)(b) <u>Statement showing Holding of Depository Receipts (DRs), where underlying shares held by "Promoter/Promoter group" are in</u> |                       |   |   |  |
|---|-----------------------|---|---|--|
| Sr.No.  | Name of the DR Holder | Type of outstanding DR (ADRs, GDRs, SDRs, etc.) | Number of shares underlying outstanding DRs | Shares underlying outstanding DRs as a percentage of total number of shares (i.e., Grand Total (A)+(B)+(C) indicated in Statement at para I)(a) above) |
|   |                       |   |   |  |
|   |                       |   |   |  |
| TOTAL :   |                       |   |   |  |